

Globalclique HR Job Vacancy: Entry-Level Real Estate Sales and Marketing Personnel

Recruitment Company: Globalclique HR

Job Vacancy: Entry-Level Real Estate Sales and Marketing Personnel

Locations: Wuye and Gwagwalada, Abuja

Job Type: Full-Time

Work Hours: 8:00 AM – 5:00 PM

Salary: Wuye #70,000 & Gwagwalada #50,000

Years of Working Experience: Entry Level

Commission Package: 5% per every sale and letting transactions concluded directly

No of Personnel: Wuye 3|Gwagwalada 4

Job Description:

We are looking for enthusiastic and results-driven Entry-Level Real Estate Sales and Marketing Personnel to join our growing team in Wuye and Gwagwalada, Abuja. The successful candidates will be responsible for promoting our properties, closing sales, and building strong relationships with clients to drive business growth.

Requirements:

Strong communication and interpersonal skills.

Passion for sales and marketing with a goal-oriented mindset.

Familiarity with real estate market trends and practices (training will be provided).

Proficiency in Microsoft Office tools and social media marketing.

Ability to work independently and as part of a team.

Excellent negotiation and presentation skills.

Willingness to work in both Wuye and Gwagwalada as needed.

Key Responsibilities:

Develop and implement effective sales and marketing strategies to attract clients.

Market available properties through digital platforms, social media, and other channels.

Meet with potential clients to understand their property needs and preferences.

Conduct property site inspections and guide clients through the buying process.

Build and maintain strong relationships with new and existing clients.

Achieve and exceed sales targets set by the company.

Prepare and deliver presentations and proposals to potential clients.

Maintain accurate records of client interactions and sales activity.

Monitor market trends and provide feedback to management for strategy optimization.

Job Qualifications:

Minimum of NCE, OND, HND, BSC in Marketing, Business Administration, Estate Management, or a related field.

Previous experience in sales or marketing (internship or entry-level) is an advantage.

How to Apply:

Interested and qualified candidates should submit their CVs and a cover letter to hr@globalclique.net with the subject line: Application for Real Estate Sales and Marketing Position – Wuye/Gwagwalada.

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If you have a passion for real estate and a drive to excel in sales, join our team and help clients find their dream properties.