

# **Telesales Representative Needed: Full-Time Role in Victoria Island – Apply Now!**

**Job Title:** Telesales Representative

**Location:** Victoria Island, Lagos

**Salary:** Negotiable

**Employment Type:** Full-Time

**Are you an experienced Telesales Representative ready to drive sales over the phone? Join our dynamic team in Victoria Island!**

## **Job Summary:**

As a **Telesales Representative**, you will be responsible for closing sales deals over the phone while building and maintaining strong customer relationships. If you have a proven track record of meeting sales targets and possess excellent communication skills, we'd love to have you on board!

## **Key Responsibilities:**

- Reach out to potential or existing customers to inform them about products or services using provided scripts.
- Ask relevant questions to understand customer needs and close sales effectively.
- Accurately enter and update customer information in the database.
- Process customer orders efficiently and maintain accurate sales records.
- Keep track of calls, sales, and other useful information for future reference.

- Pass leads to the outbound sales team when needed.
- Upsell and cross-sell additional products to existing clients when appropriate.

**Requirements:**

- Proven experience as a **Telesales Representative** with a strong track record of meeting sales quotas.
- Familiarity with computer programs such as CRM software and telephone systems.
- Ability to quickly learn about products and services and clearly explain them to customers.
- Excellent communication and interpersonal skills.
- Strong negotiation skills with the ability to resolve issues and address customer complaints professionally.

**How to Apply:**

Interested and qualified candidates should send their CV to **recruitment@mactay.com** using the job title “Telesales Representative” as the subject of the email.