

VACANCY FOR THE POST OF BUSINESS/SALES MANAGER

About the Company

Our Company is a growing interior design and home décor brand committed to transforming spaces into stylish, functional, and aesthetically pleasing environments. From custom furniture and design consultations to luxury accessories and home makeovers, we provide top-notch interior solutions tailored to our clients' tastes and budgets.

Position Summary

We are seeking an experienced and result-oriented **Business/Sales Manager** to lead our sales and business growth strategy. The ideal candidate will have a strong background in sales, client relationship management, and team leadership, especially within the interior design, real estate, luxury, or lifestyle industry.

Key Responsibilities

- Develop and execute business development and sales strategies to meet company growth targets.
- Identify and pursue new business opportunities, partnerships, and key accounts.
- Oversee daily sales activities and manage a small sales/marketing team.
- Build and maintain strong client relationships with both individual and corporate customers.
- Prepare regular reports on sales performance, market trends, and client feedback.

- Collaborate with the design team to ensure product/service offerings align with customer preferences.
- Represent the company at industry events, expos, and networking opportunities.
- Drive promotional campaigns, lead conversions, and online sales initiatives.

Requirements

- Bachelor's degree in Business Administration, Marketing, or a related field.
- Minimum of 5 years proven experience in sales, business development, or client-facing roles.
- Strong communication, negotiation, and interpersonal skills.
- Background in interior design, real estate, furniture, or luxury/lifestyle industry is an added advantage.
- Digital marketing and CRM tool knowledge is a plus.
- Self-motivated, proactive, and able to work independently with minimal supervision.
- Leadership experience is required.

How to Apply

Interested and qualified candidates should send their CV to globalcliquehr@gmail.com with the subject: **“Business/Sales Manager “**