

VACANCY FOR THE POST OF REAL ESTATE SALES EXECUTIVE IN LEKKI, LAGOS

Our Profile

We are a reputable real estate investment company, duly registered and regulated by the laws of the Federal Republic of Nigeria. As part of our continued commitment to operational excellence and professional growth, the management has identified the need to recruit passionate and experienced talents to join our growing team.

Role Overview

We are seeking a result-driven **Real Estate Sales Executive** to join our team. This role is ideal for individuals with a strong sales mindset, excellent interpersonal skills, and a deep interest in real estate. The ideal candidate will be responsible for generating leads, marketing properties, building client relationships, and closing sales deals.

Key Responsibilities

- Identify and engage potential property buyers, renters, and investors
- Conduct property showings, presentations, and negotiations
- Build and maintain strong relationships with clients and real estate partners
- Promote properties via both digital platforms and offline strategies
- Meet and exceed weekly/monthly sales targets

- Provide insights and regular updates on client needs and market trends
- Collaborate with marketing and listing teams to ensure optimal property visibility

Requirements

- HND/BSc in Business, Marketing, or a related field (Real estate certifications are an advantage)
- Minimum of 2–3 years proven experience in real estate sales or B2C/B2B sales
- Excellent communication, negotiation, and interpersonal skills
- Strong presentation and client relationship management capabilities
- Target-driven, self-motivated, and results-oriented
- Knowledge of the Lagos real estate market is a strong advantage

Employee Benefits

- Competitive salary and performance-based incentives
- Professional development and sales training opportunities
- Career growth within a reputable and expanding real estate company
- Access to high-quality property listings and marketing resources
- Supportive and dynamic team environment
- Monthly bonuses for top-performing staff
- Field logistics support and technology tools
- Recognition and reward for excellence

How to Apply

Interested and qualified candidates should forward their CV to globalcliquehr@gmail.com with the subject line: **“Real Estate Sales Executive”**.